



QUALITY AND SERVICE COUNT.

August 30, 2005

To: Our Valued Customers

Marino/Ware is announcing an increase of 10% on all metal products effective with deliveries on and after October 1, 2005.

As always, we will honor existing job quotes that are signed and committed within 30 days of the quote date. All quotes without a written commitment are subject to cancellation.

We also believe that due to raw material and energy cost increases, further increases are likely to happen. We will make every effort to keep you fully informed on future developments.

Updated price lists will be distributed in Mid-September. Please contact your sales rep if you have any questions.

We thank you for your business and appreciate your continued support!

Sincerely,

Gerry Compton  
Inside Sales Manager